

## Message Text

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UNCLAS NAIROBI 0547

E.O. 11652: N/A

TAGS: BFOL, KE

SUBJ: WTDR-MAHINDA BROTHERS & COMPANY LIMITED

REF: USDOC 18731

1. P.O. BOX 43256, KIJABE STREET, NAIROBI. PHONE: 29068  
MR. CHANDU R. PATEL, PHARMACIST.

2. MEDIUM SIZED COMPANY INCORPORATED IN KENYA IN 1969.  
AUTHORISED CAPITAL OF \$35,714 WITH PAID UP CAPITAL OF  
\$33,000. EMPLOYEES 17. ANNUAL VOLUME OF BUSINESS OVER  
\$1.2 MILLION DOLLARS. THEY ARE IMPORTERS, AGENTS AND  
DISTRIBUTORS OF PHARMACEUTICAL PRODUCTS, CHEMICALS,  
PATENT MEDICINES, SURGICAL AND MEDICAL INSTRUMENTS. SELL  
IN KENYA, TANZANIA AND UGANDA.

3. FINANCIAL REFERENCE, NATIONAL BANK OF  
KENYA LIMITED, GOVERNMENT ROAD, P.O. BOX 72497, NAIROBI.  
TRADE REFERENCE: PARK-DAVIS COMPANY, JOSEHH CAMPAU  
AVENUE AT THE RIVER, DETROIT, MICHIGAN 48232.

4. FOREIGN FIRMS REPRESENTED: CHROPI, GREECE,  
PHARMACEUTICALS, 1969, WARNER-LAMBERT, U.K., PHARMACEU-  
TICALS 1973, WARNER-LAMBERT, 201 TABOR ROAD, MORRIS PLAINS,  
NEW JERSEY, 07950, PHARMACEUTICALS, 1973, PARK-DAVIS  
COMPANY, JOSEPH CAMPAU AVENUE, AT THE RIVER, DETROIT,  
MICHIGAN 48232, PHARMACEUTICALS, 1973.

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5. THE COMPANY IS WHOLLY OWNED BY KENYAN CITIZENS AND IS WELL

ESTABLISHED IN THE KENYA MARKET. OFFICES, SHOPS AND SHOW ROOM ARE ON KIJABE STREET, NAIROBI. THE COMPANY ACTS AS AGENT, DISTRIBUTOR AND RETAILER OF THE PRODUCTS LISTED IN THE REPORT AND HAS A WHOLESALE DEALER'S LICENCE UNDER THE PHARMACY AND POISONS ACT TO IMPORT DRUGS AND MEDICINES WITH FIRM ORDERS FROM THE KENYAN GOVERNMENT. ITS SALES RECORD IS VERY GOOD. COMPANY'S MANAGEMENT REPORTED TO BE RELIABLE. LOCAL BANK REPORTS FAVORABLE. RECOMMENDED AS A TRADE CONTACT FOR U.S. FIRMS.  
MARSHALL

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